



DIVISION MANAGER - TRAINING

NCS International is one of Australia's largest and most experienced third-party certification bodies with a strong national footprint and expanding international operations. We have established ourselves as a key player in the market. We have a vacancy for a Division Manager - Training to ensure NCSI's place as the 'first choice' source of business certification and compliance services.

Reporting to the CEO your key responsibilities will be:

- To develop and implement a strategy of growth with the aim of a quantum improvement in the performance of the training division
- Be in charge of business development and relationship management so as to place NCSI as the 'first choice' source of training and compliance services
- Manage the division to meet revenue targets and gross margin targets
- Lead and manage staff in the division, including the initial allocation of resources, determining staff development needs to differentiate NCSI as a superior value provider

A national team of 5 staff will report to you and assist you in your role.

The successful candidate will have:

- Tertiary qualification in business or a professional field
- Knowledge of managing the delivery of training services in the business certification and compliance service market
- Knowledge and experience in developing on line course offerings
- Experience in achieving or managing RTO status
- Demonstrated capacity to network and to win key clients
- At least 3 years account management experience, including the management and preparation of tenders and bids for the delivery of professional services, contract negotiation and management, and ongoing client relationship management (preferably at national or international levels)
- Project management and the creation and management of teams of people that have diverse skill sets
- Highly preferred: Training and auditing experience / compliance management experience

As the pioneer and leader in the certification and compliance services industry, NCS International is investing in their people by providing further training and support to add additional skills. The remuneration package includes a base salary, superannuation and a car allowance. Employees are entitled to participate in the company bonus scheme and will benefit from our Work-Life-Balance policies. This is your opportunity to make a difference!

Please forward your application to careers@ncsi.com.au.

For more information, please contact Ariane Falkenberg,
Human Resources Manager, on 02 8999 0600.